

North American Trade: What's Next?

Geoffrey C. Powell
Chairman



NCBFAA

NATIONAL CUSTOMS BROKERS &
FORWARDERS ASSOCIATION OF AMERICA, INC.

VOICE OF THE INDUSTRY SINCE 1897

Current Administration Trade Strategy

Korea Free Trade Agreement

NAFTA

Section 232 Duties

Section 301 Duties

September 17th – New 301 Duties



NCBFAA

NATIONAL CUSTOMS BROKERS &
FORWARDERS ASSOCIATION OF AMERICA, INC.

VOICE OF THE INDUSTRY SINCE 1897

World Trade Organization

Currently 30 WTO Trade Disputes – 16 Year High
– Doubled over Last 6 months

Per WTO Director General Roberto Azevedo
“Continued escalation risks a major economic
impact...Disruption... Threatens jobs and growth
in all countries...”



NCBFAA

NATIONAL CUSTOMS BROKERS &
FORWARDERS ASSOCIATION OF AMERICA, INC.

VOICE OF THE INDUSTRY SINCE 1897

Trade Actions

House Speaker Ryan as reported in
Politicos Morning Trade

*'Use Tariffs as a tool to broker better trade
with our allies. Has resulted in some good
results.'*



NCBFAA

NATIONAL CUSTOMS BROKERS &
FORWARDERS ASSOCIATION OF AMERICA, INC.

VOICE OF THE INDUSTRY SINCE 1897

Americans For Free Trade

- * September 12, 2018
- * 86 Trade Organizations
- * Farmers for Free Trade Coalition
- * Impact on Businesses, Workers and Families



NCBFAA

NATIONAL CUSTOMS BROKERS &
FORWARDERS ASSOCIATION OF AMERICA, INC.

VOICE OF THE INDUSTRY SINCE 1897

NAFTA

NCBFAA Submitted Comments to USTR

Drawback – Remove Article 303 restrictions

Duty Deferral Entry Requirements – Cumbersome process hinders U.S. exports to Mexico and Canada

Harmonize **De Minimis** Thresholds

* US: \$800

* Canada: \$15

* Mexico: \$50

Simplify **Rules of Origin**

Modernize and harmonize **customs procedures** and data requirements

Trade Negotiations

Mexico - U.S. – Canada

E.U. meetings – 9/25/18

G20 Leaders Summit 11/30/18 – 12/1/18



NCBFAA

NATIONAL CUSTOMS BROKERS &
FORWARDERS ASSOCIATION OF AMERICA, INC.

VOICE OF THE INDUSTRY SINCE 1897

What's Next?



NCBFAA

NATIONAL CUSTOMS BROKERS &
FORWARDERS ASSOCIATION OF AMERICA, INC.

VOICE OF THE INDUSTRY SINCE 1897