

# Laredo Economic Development Corporation

## Executive Committee, Board of Directors, and Special Advisors for 2021

### Executive Committee Members (Voting)

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**CHAIRMAN**

Lupita R. Canales  
Swisher & Martin Realty

**VICE CHAIRMAN**

Ermilo Richer  
TPW/Richer

**VICE CHAIRMAN**

Ignacio Urrabazo  
Commerce Bank

**VICE CHAIRMAN**

Edward C. Sherwood  
Falcon Bank

**VICE CHAIRMAN**

Elmo Lopez  
Gateway Community Health Center, Inc.

**VICE CHAIRMAN**

Guillermo R. Garcia  
Caterpillar Inc.

**VICE CHAIRMAN**

Chris Haynes  
Haynes Properties

**TREASURER**

John Villarreal  
International Bank of Commerce

**SECRETARY**

Orlando Navarro  
Compass Real Estate Investments

**ATTORNEY**

Steve Whitworth  
Whitworth Cigarroa PLLC

**PAST CHAIRMAN**

Nativido Lozano  
International Bank of Commerce

**PAST CHAIRMAN**

Rolando Ortiz  
Killam Development Ltd

**PAST CHAIRMAN**

William B. Green  
Laredo Morning Times

**IMMEDIATE PAST CHAIRMAN**

Tony Arce  
American Electric Power - Texas

### Board of Directors, Appointed Members and Special Advisors

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**Elected  
Board of Directors  
(voting)**

Cliffe Killam  
Killam Development Ltd

Alfonso Arguindegui  
Arguindegui Oil Companies

Carlo Molano  
Forum Commercial Real Estate

Daniel B. Hastings, III  
Daniel B. Hastings, Inc.

Julian Rotnofsky  
Trellistate Commercial

Dr. Steve Sears  
Texas A&M International University

Ruben Soto  
Ruben Soto, CPA

Guillermo Treviño  
Southern Enterprises

# Board of Directors, Appointed Members and Special Advisors

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## Appointed Board of Directors (voting)

### City of Laredo Appointee:

Ruben Gutierrez  
City Council Member—District V

### Chamber Appointee:

Gabriela Morales  
President & CEO

### City of Laredo Appointee:

Honorable Robert Eads  
City Manager

### Webb County Appointee:

James Flores

### Chairman Appointee:

Alberto De Llano  
Texas Community Bank

### City of Laredo Appointee:

Mercurio Martinez III  
City Council Member—District III

### Airport Appointee:

Gilbert Sanchez

### Chairman Appointee:

John Villarreal  
International Bank of Commerce

## Special Advisors (non-voting)

Armando Gonzalez  
International Bank of Commerce

Kurt "AJ" Kraus  
Pinnacle Industry Center

Robert Morris  
Daniel B. Hastings, Inc.

Diana Y. Ortiz  
Laredo College

Monica Salinas  
Laredo Licensed U.S. Customs  
Brokers Association

Hector Alaniz  
ReMax Real Estate Services

J.D. Gonzalez  
J.D. Gonzalez, LCB

Juan Lira  
Laredo Rotary Club

Joaquin Nacher  
Medline Industries

Gonzalo Prida  
Association of Logistics and  
Forwarding Agents

Teclo Garcia  
City of Laredo

Michael Gonzalez  
Laredo College

Gerardo Maldonado  
Laredo Motor Carriers Association

James Notzon  
PNC Bank

Oscar Reyes  
Medina Electric