## COLD CHAIN: SUPPLY INNOVATIONS & TRENDS



## TIMOTHY FRANCISCUS-TIMM

Senior Manager, Business Development, United States Cold Storage

Born in Worcester, MA, Tim spent 30 years in South Texas, before moving to Dallas-Fort Worth in 2016.

After his graduating from Texas A&M Kingsville in 2003, Tim spent 3 years in Laredo as a manufacturing Supervisor, 5 years at the LEDC (formally LDF), 5 years at the Laredo International Airport as the Marketing Manager, and now 7+ years at United States Cold Storage.

After spending 4+ years as a General Manager at US-Cold Dallas and opening US-Cold's Denton, TX, Tim accepted the promotion to the company's Business Development Team. From large multi-national customers to small Mom/Pop's, Tim currently manages more than \$100M in annual revenue throughout the entire US Coldnetwork.

Fluent in both English and Spanish, Tim resides in Argyle, TX with his wife, Guillermina, and daughters Victoria (12), Sarah (11), and Drew (1). When not coaching or attending soccer, softball, golf, or choir concerts, Tim enjoys playing golf, working on projects around the house, and taking his 1999 100 series Land Cruiser out for a drive.