



# Pathways For Trade

The North American Logistics & Manufacturing Symposium

**"Connecting the Americas: Infrastructure, Industry, Innovation"**

September 22-24, 2026 - Texas A&M International University

## KEYNOTE SPEAKER



### Lenny Feldman

Managing Partner and  
Operating Committee  
Member at Sandler,  
Travis & Rosenberg, P.A.

Mr. Feldman is a Managing Partner and Operating Committee Member at Sandler, Travis & Rosenberg, P.A., resident in the firm's Miami office. He is recognized internationally as a leading strategic advisor, previously co-chairing the twenty-member Customs and Border Protection's Commercial Customs Operations Advisory Committee. He provides strategic recommendations and guidance directly to CBP, Homeland Security, Treasury, Commerce and USTR executives on trade/tariff and legal/regulatory policy, modernization and implementation, impacting supply chain facilitation, enforcement, security, and automation. He is a frequent trade commentator, having interviewed with The New York Times, Wall Street Journal, Bloomberg, NPR, CNN, International Trade Today, and Inside U.S. Trade.

He currently serves as General Counsel and Customs Counsel to the National Customs Brokers & Freight Forwarders Association of America (NCBFAA). He also serves on the board of governors of the American Association of Exporters and Importers and as one of their delegates to the World Customs Organization Private Sector Working Group in Brussels. Previously, Lenny served as lead counsel to the Florida Customs Brokers & Forwarders Association and as a former chairman of the World Trade Center of Miami.

Lenny has counseled thousands of companies in creating "comply chains" while increasing efficiencies and lowering costs. Mr. Feldman innovatively and resourcefully resolves complex issues pertaining to import compliance, valuation, trade preference, country of origin, trade remedies seizures, penalties, antidumping and countervailing duty, CTPAT/border security, bonded facilities, FTZs and other government agency admissibility and licensing.

Lenny was a senior attorney with Customs Headquarters in Washington, D.C., from 1991 to 2000. He issued several hundred national guidelines, directives, and administrative rulings and was a NAFTA negotiator. After leaving Customs, Mr. Feldman served as the chief compliance officer and vice president, international, for a trade and logistics software development company responsible for content and automation pertaining to the trade laws of more than 100 countries.



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